

Niyantrak ERP Niyantrak Budgeting

Product Introduction

Two Windows desktop products built by a practising Cost & Management Accountant. One keeps the books, the stock, the factory, the assets, the customers and GST, down to the e-invoice and the e-way bill, for an Indian business. The other plans and explains profit across a group of companies. Both run entirely on your own computer.

Accounting, inventory, manufacturing and fixed assets · CRM and after sales · GST, TDS, e-invoice and e-way bill · Group budgeting and profit control

Offline · Multi-company · Multi-currency · Licensed in your organisation's name

WHY WE BUILD SOFTWARE

Every company deserves a controller

Large companies employ a controller to watch cost, margin and cash all day. Most small and mid-sized companies cannot afford one. Our software exists for exactly them: it is the controller you install. Each product carries the accounting judgment inside it, explains every figure it posts, and works with the Excel files a finance team already keeps. Nothing is uploaded, synced or stored on anyone's server.

Two products, one idea

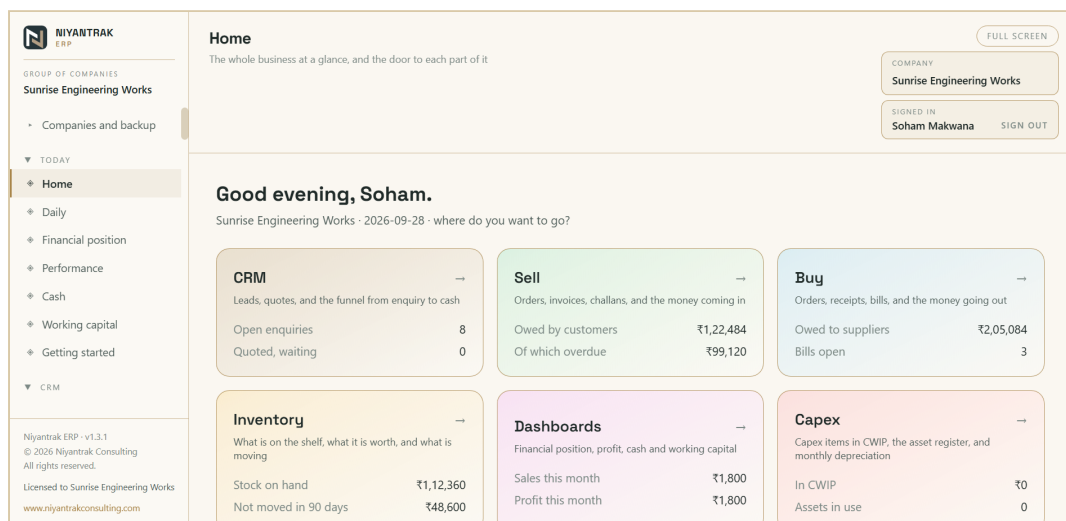
	NIYANTRAK ERP	NIYANTRAK BUDGETING
What it does	The books of record: sales, purchases, inventory, manufacturing, capex and fixed assets, CRM and after sales service, GST, TDS, the e-invoice and the e-way bill, month-end close and dashboards, for one company or a group.	Zero-based budgets, rolling forecasts and budget-vs-actual profit control across a group of companies, with a controller-grade profit reconciliation.
Sits where	In place of Tally-style bookkeeping. It is the ERP.	Beside the ERP or accounting system you already run. No connector, no integration project.
Built for	Indian manufacturers, traders and service businesses that want control over cost, stock, assets and compliance data without an enterprise project.	Owner-managed groups of 2 to 20 companies, CFOs and controllers who must explain variances, consultants running budgets for clients.
Currencies	Foreign customers and suppliers, rates on every document, realised and unrealised exchange differences posted by themselves.	Customer, company and group currency, with the FX effect on its own P&L line.
Excel	Masters, opening balances and the sales since the switchover from one workbook, a column for every box on every screen; every report and the accountant pack out.	Validated templates in, formatted reports out.
Moving data	A whole company, books, masters, documents and attachments, moves to another installation as one file, in seconds. No cloud, no export project.	One-click backup, ten rolling snapshots, restore to any point.
Licence	Key per company, issued in your organisation's name; on request.	Flat key per company, 6 months, all users.
Use together	Yes. Niyantarak ERP records what happened; Niyantarak Budgeting plans what should happen and explains the gap. The chart of accounts and cost centres travel between them through Excel.	

Note. Both products were designed, built, documented and licensed by the practice itself, and both were engineered through the AI-augmented way of working that Niyantarak Consulting LLP offers to clients. Every posting rule inside them was validated against classical cost-accounting logic before it was trusted with a number.

NIYANTRAK ERP

The books, the stock, the factory and the assets, with a controller inside

Niyantrak ERP is a complete accounting and operations system for Indian businesses, built by a Cost & Management Accountant who has implemented Oracle and Infor ERPs for multinationals and wanted the same discipline for a company of ten people. Every transaction posts a proper double entry, every screen says what it posted and why, and the month cannot be closed until the books say it can.



Home. Live figures for CRM, sales, purchases, inventory, dashboards and capex, each one a door into the screen behind it.

There is no module to buy later and nothing switched off behind a price. A company that holds no stock is never shown the warehouse; a company that makes nothing is never shown the factory. What is left is the software that company actually needs, and all of it is in the licence.

Every screen, one idea. Each says what it just did, in a sentence a person can act on, and a refusal names what it is refusing and what to do about it. That is the whole design brief, and every other feature in this brochure is a consequence of it.

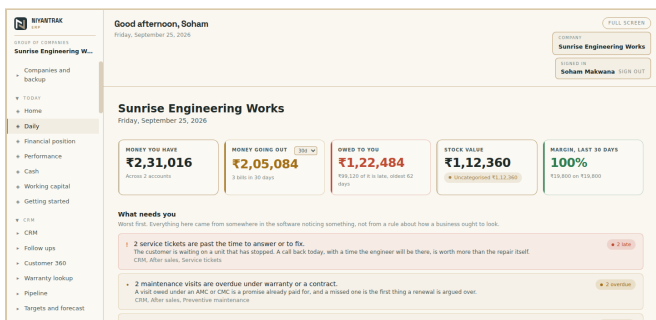
What is inside

AREA	WHAT IT DOES
Home & Today	A home page with live figures for CRM, sales, purchases, inventory, dashboards and capex; a daily page of what needs attention: money in, money out, overdue, stock.
CRM	Leads on a board with a weighted pipeline and hot, warm and cold scoring, follow ups with reminders, calls and WhatsApps on a timeline, Customer 360 with every paper about the customer, campaigns by email and WhatsApp, quote approvals beyond a discount limit, leads from Excel and IndiaMART, targets and a forecast per salesman.
After sales	The installed base with warranty from installation, AMC and CMC contracts with their visits, preventive maintenance, service tickets with answer and fix times, spares from the shelf, the service report for signature, repairs sent to the maker, and all of it invoiced through the books.
Sell	Quotes and proformas, sales orders, invoices, delivery challans with lots, serials, warranty and dimensions, collections with TDS deducted by customers, credit notes, customer ledger and receivable aging. The e-invoice registered and the e-way bill made straight from the invoice or the challan, Bill To / Ship To from the address book, every document emailed from its screen.
Buy	Purchase orders with stock, service and capex lines, goods receipts with Bill of Entry, three-way matched bills with landed cost and charges owed to third parties, expense bills with the input credit chosen line by line, payments with TDS held back, debit notes, supplier ledger and payable aging. The proforma invoice and the BOE are kept with the document.
Capex & fixed assets	Capex items, receipts into CWIP at the order rate, bills that put every difference on the same item and never in a variance, put to use from several items, SLM and WDV depreciation run monthly and pro rata, disposals, Schedule III note, income tax blocks, opening register from Excel.
Inventory	FIFO, weighted and standard costing with variances; lots and expiry; serial numbers with warranty lookup; many warehouses and named shelves inside each one ; stock transfers between sheds with a delivery challan, goods in transit and a shortfall reason; stock adjustments against a reason that decides the account; movements, valuation, non-moving stock and item cost history.
Item cost	What any item costs, made or bought, rolled up through a multi-level bill of materials or typed in by hand, previewed, applied to the shelf in a batch, with the revaluation posted and the history kept.
Make	Bills of material, jobs, issue and receipt, work centres and overhead rates, hours booked on the job, yield and scrap, rework and repair orders, and what a finished job actually cost, taken apart into material, labour and overhead.
Know	Profit and loss, balance sheet, cash flow from the bank entries and in the MCA format, trial balance, general ledger, profit by cost centre, day book, dashboards for financial position, performance, cash and working capital, currency revaluation, accruals, audit trail, bank reconciliation, close a month with a closing pack and an accountant pack to Excel.
Compliance	IGST or CGST and SGST fitted to the place of supply on every line, GSTR 1 and GSTR 3B prepared from the books, Table 4 as Circular 170 lays it out, an interactive input credit working, the e-invoice and the e-way bill on the portal from the document itself, TDS by section with lower-deduction certificates and the 26Q export. The returns: the best data possible; the accountant files.
Plan & Set up	Getting started, one guided path in; the company's papers (PAN, GST certificate, deed, Udyam, licences) kept inside the books; budgets and budget exchange rates; customers, suppliers, items, warehouses and shelves, salesmen, regions, a chart of 100+ standard ledgers preloaded, cost centres, exchange rates, bank accounts, data import, companies and backup.

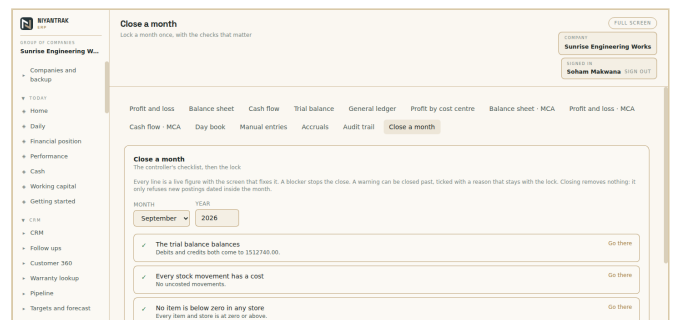
WHY IT IS DIFFERENT

Accounting that explains itself

- Every posting says why.** Post a bill and the screen tells you which tax applied, where the price difference went, what TDS was held back and why. Nothing lands in a ledger silently.
- Capex without the variance headache.** A machine received on a capex order goes into CWIP at the order rate. The bill relieves it at the order rate and puts every difference, every charge and every unclaimable tax onto the same capex item. The asset carries what it actually cost. No price variance ever sits in the profit and loss waiting for somebody to move it by hand.
- Three-way matching and landed cost, built in.** Order, receipt and bill are matched line by line. Freight, duty and clearing are spread over the goods, and a charge owed to a third party becomes that party's own bill. Cost adjustments follow the stock that is still on the shelf; the part already sold goes to the profit and loss.
- GST and TDS from the books, not beside them.** GSTR 1, GSTR 3B and the input credit working are prepared from the invoices and bills as posted, with the credit claimed, not eligible or left to decide chosen on each bill line. The e-invoice registers and the e-way bill is made from the document itself. TDS is deducted at the bill by section, honours lower-deduction certificates, and exports for the 26Q.
- Multi-company, multi-currency, multi-bank.** A group of companies under one licence, foreign customers and suppliers with the rate on every document, realised exchange differences posted on the day, unrealised ones at revaluation, and any number of bank accounts to receive and pay from.
- A month closes properly.** The closing check lists what is pending: depreciation, accruals, input credit decisions, unmatched receipts. Then one closing pack and one accountant pack go to Excel, and the period is locked.
- Your data stays with you.** One local file, daily automatic snapshots, one-click backup and restore, fully offline, cryptographically signed licence keys.



Daily: what needs attention today: money in, money out, overdue, stock.



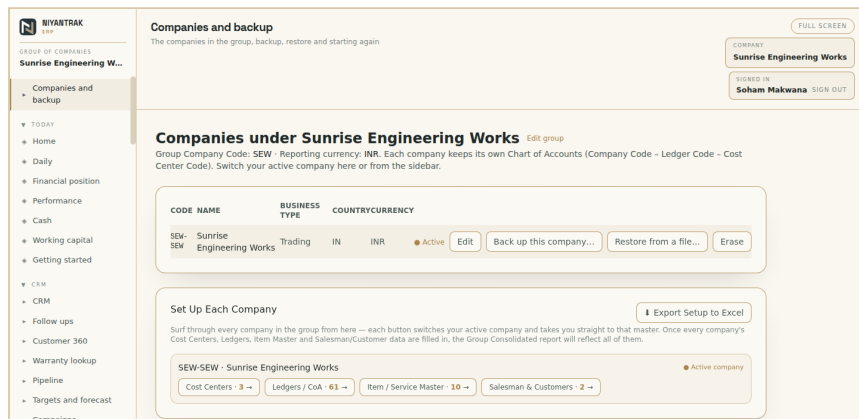
Close a month. The checklist says what is still pending before the period locks.

RECENTLY ADDED

A whole company moves as one file, in seconds

Moving a company between two installations is normally a project: export this, map that, hope the balances agree. Here it is a file. Everything the company owns, the chart of accounts, the masters, every document, the attachments, the opening balances and the year to date, leaves as a single file and lands in another installation in seconds. No cloud, no server, no intermediary, and nothing to reconcile at the far end, because nothing was transformed on the way.

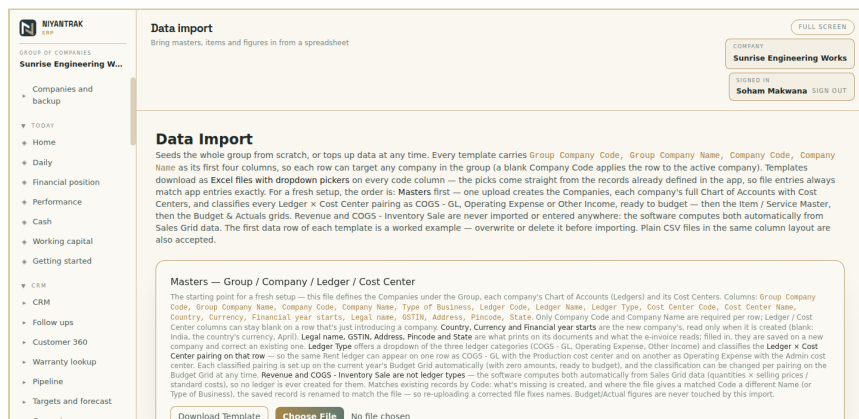
A practice uses it to take a client's books in and give them back. A group uses it to move a subsidiary from the accountant's machine to the plant. An owner uses it to carry the whole business home on a memory stick. The same file is also the backup: one click writes it, ten rolling snapshots keep the last ten, and restoring is the same operation in reverse.



Companies and backup. Take a company out as a file, add a client from a file, or restore a snapshot, with a warning before anything is overwritten.

The whole set up from one Excel workbook

The first day of an ERP is usually typing. This one reads a workbook. One file carries the customers and suppliers, the items with their units and tax codes, the warehouses and the shelves inside them, the recipes, the opening balances and the invoices and bills still open, with dropdowns in the cells so the data is right before it is sent. Start the books in September from 1 April and the sales, purchases, receipts and payments in between go in too, each in its own month, so every dashboard, ledger and return sees them. It is all previewed before it posts, and what it makes are proper masters and proper documents, not a pile of imported rows.



Data import. The workbook goes in, the preview says what it will create, and only then does anything post.

RECENTLY ADDED

Stock that knows which shelf it is on

A warehouse is not a number in a column. Goods sit somewhere, in a lot, sometimes with a serial number on each one, sometimes with a date they expire. Niyanttrak ERP now keeps all four, and the inventory list reads like the shed itself: warehouse, shelf, lot, expiry date and serial numbers, quantity and value on one line.

The inventory list. Every lot on every shelf, with its expiry date and its serial numbers.

Moving it, and putting it right

One screen does both jobs. A **transfer** moves stock from one shelf to another, which lands at once and posts nothing because the goods have not changed hands or value; or from one warehouse to another, which prints a delivery challan at inventory value marked not a supply and not a sale, holds the goods in a Stock in transit account while they are on the road, and asks the far end what actually arrived. Whatever did not arrive is written off against a reason you have to name.

An **adjustment** puts a quantity right against a reason, and the reason decides the account: a cycle count and a scrapping do not belong in the same place. Stock that was bought before you started using shelves is put away with the same screen. Every shelf is checked before anything leaves it, so the software will not let you take goods off a rack that does not have them.

Send a transfer. Lot, shelf and serials are chosen from what is actually there.

Adjust stock. The reason decides which account the difference goes to.

Serial numbers, and warranty. A serialised unit keeps its identity from the goods receipt to the customer and back again. Type a serial number into Warranty lookup and the whole story comes back: received when and on which bill, sold to whom and on which invoice, under warranty until when.

RECENTLY ADDED

What each item costs, bought ones included

Most systems will tell you the cost of something you make and shrug at something you buy. Item Cost costs anything. A made item is rolled up through its bill of materials, level by level, with the work centre rates and overheads on top. A bought item takes a cost you type, or the moving average the purchases have produced. Either way you see the build-up before you accept it, apply it to many items at once, and the revaluation posts itself with the history kept, so next quarter you can see what the cost used to be and why it moved.

NIYANTRAK ERP

Sunrise Engineering W...

COMPANIES AND BACKUP

Home

Daily

Financial position

Performance

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Working capital

Getting started

CRM

Follow ups

Customer 360

Warranty lookup

Pipeline

Targets and forecast

Item Cost

Cost any item from its bill of materials, or a cost you type, and apply it to the shelf

Sunrise Engineering Works

Saham Mahwana

ITEM

Inventory list

Item Cost

Movements

Lots

Item Cost history

Margins

Not moving

What to charge

BRG-6204 - Ball bearing 6204

Valued at moving average - on hand 0 EA - never costed

FROM THE BILL OF MATERIALS

FROM A COST YOU TYPE

Calculate cost from the bill of materials

Revalue the shelf to it

A moving average item has what is on hand revalued to the figure against stock revaluation, and the average carries on from there. Goods always valued at their last Cost before...

Item Cost. Rolled up from the recipe, or typed, and previewed before it is applied.

NIYANTRAK ERP

Sunrise Engineering W...

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Item Cost History

What every item costs now, moving average or standard. Click one for its history, and what the cost is made of.

Sunrise Engineering Works

Saham Mahwana

ITEM CODE

ITEM DESCRIPTION

UNIT

CATEGORY

ON HAND

CURRENT MOVING PRICE/STANDARD COST

VALUED AT

BRG-6204

Ball bearing 6204

EA

0

never costed

Moving average

FLG-050

Mild steel flange, 50 mm

EA

140

280.00

Moving average

CSK-050

Gasket set, 50 mm

EA

60

70.00

Moving average

PMP-100

Centrifugal pump, 1 HP

EA

5

6,200.00

Moving average

PMP-200

Monoblock pump, 2 HP

EA

1

9,800.00

Moving average

SEAL-25

Mechanical seal, 25 mm

EA

10

520.00

Moving average

SHF-2MM

Mild steel sheet, 2 mm

KG

0

never costed

Moving average

VUV-025

Gate valve, 25 mm

EA

28

820.00

Moving average

An item valued at moving average is carried at everything the stock on hand cost, divided by what is on hand. An item on standard costing is carried at the standard you set, and what you...

What every item costs now, and what it is made of.

And what the factory costs

Jobs issue material and receive finished goods. Hours are booked against work centres at their own rates, overhead is absorbed at a rate you set, and the absorption is cleared at month end so the factory's cost lands in the right period. Yield and scrap are recorded rather than inferred. A rework order names the failed units as what goes in, so a repair is costed as a repair. When a job closes, it reports what the finished goods actually cost, taken apart into material, labour and overhead, against what the standard said.

NIYANTRAK ERP

Sunrise Engineering W...

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Jobs

What is on the floor, and what it has cost so far

Sunrise Engineering Works

Saham Mahwana

JOB

JOBS ON THE FLOOR

0

Nothing in production

PROCESSED UP IN THEM

0.00

Material already issued and not yet finished

BILLS OF MATERIAL

0

Write one before raising an order

Jobs

Bill of Material / BOM

There are no bills of material yet. Write one on the Bill of Material / BOM tab, then raise a job against it.

Something needs rework

Jobs. Material in, hours booked, finished goods out.

NIYANTRAK ERP

Sunrise Engineering W...

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What the factory costs

Overhead rates and work centres, what each absorbed this month, and the month end clearing

Sunrise Engineering Works

Saham Mahwana

Nothing is set up, so anything you make carries the cost of its material and nothing else. Rent, power and wages are all real costs of producing it, and leaving them out makes every made product look more profitable than it is.

Add a rate

SHORT CODE

WHAT TO CALL IT

AMOUNT

A.P. FOR

Shown on screen, e.g. Factory overhead

Per good unit made

HOW IT IS CHARGED

For every unit made

Simplified, and right when the work per unit is much the same.

For every hour worked

Better when some jobs take far longer than others. You enter the hours when you close a job.

A percentage of the material

Crude, but usable when the expensive jobs are also the material heavy ones.

WHICH REAL COSTS IT IS RECOVERING

Overhead rates, what each absorbed, and the month-end clearing.

Selling, buying, and the money behind both

CRM

A CRM scored on what was actually invoiced

Most CRMs count what a salesman says he will sell. This one lives inside the books, so it counts what was invoiced in his name, before tax, less what came back. The salesman on the lead goes onto the quote, the order, the delivery challan and the invoice, and the CRM, the targets and the Performance dashboard all read that one figure.

Follow ups
Every call, visit and reminder still to do, overdue first, and the leads gone cold

Overdue - 2

Date	Time	Description	Contact	Phone	Actions
23 Sep		Ask whether the quote was approved	Deviyan Process Equipment - Arvind Jain	98220 61875	Meera Shah [Call] [WhatsApp] [Done] [Tomorrow]
24 Sep	12:00 pm	Removal of the CNC before it runs out	Sankar Steel Traders - Jagdish Vora	6281 248 7719	Meera Shah [Call] [WhatsApp] [Done] [Tomorrow]

Today - 3

Date	Time	Description	Contact	Phone	Actions
25 Sep		Call about the revised price	Patal Pumps and Motors - Hitesh Patel	98205 44120	Ravi Kumar [Call] [WhatsApp] [Done] [Tomorrow]
25 Sep		First call	Kaveri Pumps Combustore - R Seethi	94432 58810	Ravi Kumar [Call] [WhatsApp] [Done] [Tomorrow]
25 Sep	5:00 pm	Check the payment came in	Ambica Fabricators - Rakesh Patel	879 2287 4410	Ravi Kumar [Call] [WhatsApp] [Done] [Tomorrow]

The coming week - 4

Date	Time	Description	Contact	Phone	Actions
26 Sep		Said the price list on WhatsApp	Karmada Fabrication Works - Kiren Solanki	99099 17452	Meera Shah [Call] [WhatsApp] [Done] [Tomorrow]
28 Sep		Visit the plant with samples	Saurashtra Agro Industries - Mahul Rathod	98980 23417	Ravi Kumar [Call] [WhatsApp] [Done] [Tomorrow]
29 Sep	10:30 am	Quarterly visit with the new valve sample	Konark Engineering Private Limited - Sneha Kulkarni - customer	920 8712 3300	Ravi Kumar [Call] [WhatsApp] [Done] [Tomorrow]

Follow ups. Every call, visit and reminder still to do, overdue first, with a Windows reminder when one falls due.

Customer 360
Every customer with everything about them: calls and WhatsApps, quotes, orders, invoices, payments

Ambica Fabricators C0001 Close
Rakesh Patel - 879 2287 4410 - accounts@ambicafab.example
Ahmedabad, Gujarat, India - linked after by Ravi Kumar

OWES	OF IT OVERDUE	BOUGHT, LAST 12 MONTHS	OPEN ORDERS - QUOTES	LAST BOUGHT
₹15,234	₹17,110	₹51,500	0 / 0	14 Sep

Documents
No documents yet. The contract, their purchase order, the KTC, attach them here and they stay with this customer. Papers on its leads, AMCs and service tickets show here too.

What happened, and what is next [Call] [WhatsApp] [Email] [Log what happened] [Plan a follow up]

Customer 360. The calls and WhatsApps beside the quotes, orders, invoices and payments the books already hold.

- WhatsApp and calls from the lead.** The message opens in WhatsApp already written from your own template; a call is dialled through the computer, and the software asks afterwards how it went and writes it on the timeline.
- Leads that arrive by themselves.** An Excel list, checked row by row before it goes in, and IndiaMART enquiries read every quarter of an hour, a repeat sender added to the lead already there.
- Targets and a forecast.** A monthly target for each salesman against what is invoiced, and the months ahead from confirmed orders and the weighted pipeline.
- Hot, warm and cold, worked out.** Every lead scored out of 100 from what is known and what has been done with it, cooling by itself when nobody touches it, with the reasons on the card.
- Campaigns.** One message to a chosen group of customers or leads, by email through your own account or WhatsApp one person at a time, each on that person's timeline.
- Quote approvals.** A quote discounted beyond the company's limit cannot be printed, emailed or confirmed until an owner or a manager approves it, and who decided stays on the quote.
- Every document by email.** Beside Preview and print on every invoice, challan, order and note, the letter written, the PDF attached, sent from the software or opened in Outlook or Gmail.

Campaigns
One message by email or WhatsApp to a chosen group of customers or leads, and who got it

Follow ups [Leads] [Customer 360] [Warranty lookup] [Pipeline and conversion] [Targets and forecast] [After sales] [Campaigns]

Campaigns [Add this form]

CAMPAIGN NAME [AMC offer, October] **GOES BY** [WhatsApp] **GOES TO** [Customers]

WHO, FROM WHAT THE BOOKS KNOW

REGION	SALESMAN	BOUGHT THIS ITEM
[Any region]	[Anybody's]	[Any item]

BOUGHT WITHIN, DAYS [Blank for ever] **CITY** [Any city] **STATE** [Any state]

4 match. 4 can be reached by WhatsApp.

A campaign: the group chosen and counted, the message with its blanks filled in for each person.

Quotes
Preliminary invoices. Nothing is confirmed until the customer accepts

PI/2026-27/0002 Konark Engineering Private Limited 2,46,300.00 15% off, asked by Meera Shah

PROFORMA #	DATE	CUSTOMER	THEIR REFERENCE	LINE #	VALUE	WHAT HAPPENED
PI/2026-27/0002	2026-09-24	Konark Engineering Private Limited	---	1	2,30,000.00	Waiting for approval of the discount
PI/2026-27/0001	2026-09-16	Valva Chemicals Limited	---	1	28,000.00	Accepted, became SO/2026-27/0004

PI/2026-27/0002 - Konark Engineering Private Limited Close
2026-09-24 Quote, not confirmed

This quote waits for approval. A discount of 15% is beyond the company's limit of 10%, so it cannot be printed, emailed or confirmed until an owner or a manager approves it.

14 days, or less time [Approve the discount] [Twelve per cent is the most] [Turn it down]

First order from a big hospital

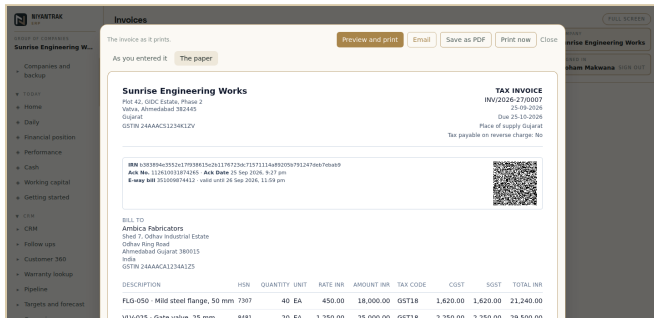
ITEM	ORDERED	SHIPPED	INVOICED	RATE	CAN IT GO
VUJ-025 - Gate valve, 25 mm	200	0	0	1,450.00	It can go now, 192 short. 20 of what is on hand belongs to other orders.

A 15% discount against a 10% limit, waiting for an owner or a manager.

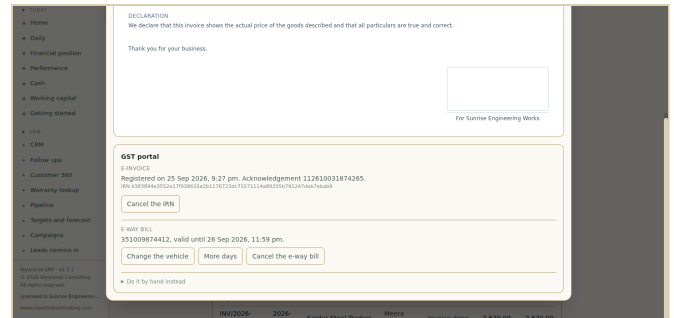
NEW IN SEPTEMBER 2026

The e-invoice and the e-way bill, straight from the invoice

No file to download, no website to upload it to, no number to copy back. Post the invoice and it registers itself with the e-invoice portal: the IRN, the acknowledgement and the signed QR code come back onto it and print on it, and the e-way bill comes in the same step when the lorry is known.

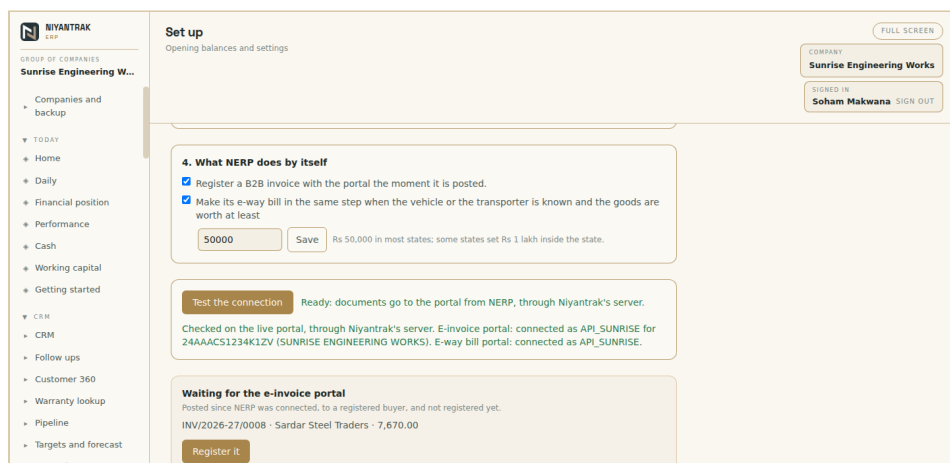


The invoice as it prints: IRN, acknowledgement, e-way bill and the signed QR code.



The GST portal box under it: a new vehicle, more days, or cancelling, in one press.

- 1 Checked before it is sent.** The GSTINs, the pincodes, the HSN on every line, a SAC on every taxed charge, the tax against the place of supply and the arithmetic, the way the portal checks them. A missing code gets a box on the screen, typed once and kept.
- 2 Every e-way bill a business needs.** On the invoice for a sale, on the delivery challan for job work, an exhibition, lots of a larger supply or line sales, with the vehicle changed, more days asked for, or the bill cancelled from the document itself.
- 3 Nothing to install, no keys to share.** NERP reaches the portal through TaxPro, a GST Suvidha Provider, by way of Niyanttrak's own server, which moves to TaxPro's standby servers by itself when the main one is down. The business types only its own API login, once, and Windows keeps it encrypted on its own computer.
- 4 A dropped connection loses nothing.** Press again when it is back. If the portal took the invoice the first time, NERP picks up what it gave instead of registering it twice, and checks that what the portal holds under the number really is this invoice.



Set up once: test the connection, and the invoices waiting for the portal are listed with Register all beside them.

NEW IN SEPTEMBER 2026

After sales, inside the CRM and inside the books

A machine sold is years of work: installing it, the warranty, the maintenance contract, the visits it promises, the breakdowns between them, and the part that goes back to the maker. Niyanttrak ERP keeps all of it beside the customer, and because it lives inside the books, a contract invoiced is a real sales invoice with its GST and a spare used comes off the shelf.

The desk at a glance: late tickets, overdue visits, contracts running out, and the units in the field by what covers them.

One ticket: what covers it, when it must be answered and fixed, the engineer's visits and the spares used.

- 1 The installed base.** Every unit at every customer site, by serial number, department and place, with its warranty running from installation, not from the invoice.
- 2 AMC and CMC.** Contracts by value and period, with their visits laid out by themselves, monthly, quarterly, half-yearly or yearly, invoiced in one press and renewed for the next period.
- 3 Service tickets with times that mean something.** Hours to answer and hours to fix for each priority, engineers checking in and out, spares from the shelf, the customer's rating, and a service report on your letterhead for the customer to sign.
- 4 Repairs and replacements.** What went to the maker, what came back, and what went home to the customer, so nothing is lost in between.

CUSTOMER	ITEM	SERIAL	DEPARTMENT	WHERE	INSTALLED	COVER TODAY	NEXT VISIT	OPEN TICKETS
Ambica Fabricators	Centrifugal pump, 1 HP	SEW-P-2281	Maintenance	Odhav works, bay 1	2024-04-08	Chargeable		0
Ambica Fabricators	Monoblock pump, 2 HP	SEW-M-3183	Paint shop	Odhav works, bay 2	2026-07-09	Warranty to 2027-07-09	2026-10-09	1
Konark Engineering Private Limited	Centrifugal pump, 1 HP	SEW-P-2402	Utilities	Chakan plant, cooling tower	2025-08-01	AMC to 2027-08-25	2026-11-25	1
Konark Engineering	Monoblock pump	SEW-M		Chakan plant pump	2026-06-	Warranty to 2027-	2026-08-	

The installed base: every unit, what covers it today, the next visit and the open tickets.

COMPLIANCE

GST and TDS prepared from the books, not beside them

Nothing here is typed twice, and nothing is left to memory: the tax on every line is fitted to the place of supply, IGST across a state line and CGST with SGST inside it, before the document posts. GSTR 1 is built from the invoices as posted, item wise, with the rate-wise shape kept beside it. GSTR 3B carries the outward invoices and the inward bills, with Table 4 as CBIC's Circular 170 lays it out. The input credit is decided on the bill, line by line: claimed, not eligible under section 17(5), or left for the accountant, whose working on the GSTR 3B screen changes it bill by bill and moves Table 4 with it. Blocked credit on capex lands on the asset, and a debit note follows the credit of the line it returns.

GSTR 1, item wise, from the invoices as posted.

GSTR 3B, with the input credit working behind it.

TDS is deducted at the bill, by section, with the full section list as the current Act has it. A lower-deduction certificate is honoured. A supplier with no PAN is deducted at twenty per cent. The bill says on the screen what it will deduct and what the supplier will actually be paid, and the invoice warns when a customer is one who deducts, so a short receipt is expected rather than chased. The 26Q exports, and the section-to-ledger map says which account each section posts to.

TDS by section, with the challans and the 26Q export.

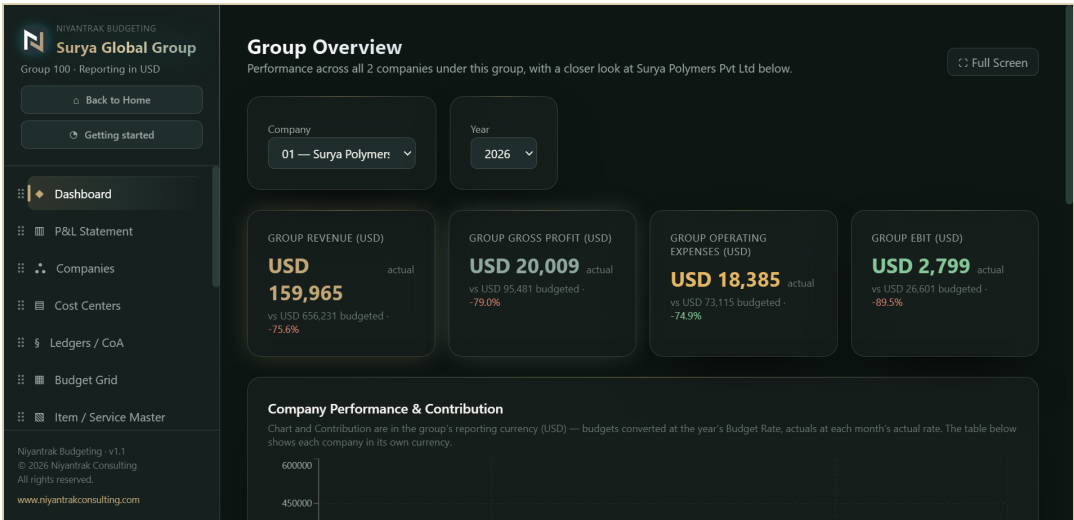
The boundary is deliberate. For the returns, the software prepares the best data it can and stops there: it does not file, and it does not pretend to. The accountant files. The e-invoice and the e-way bill, which the law wants at the moment of the sale, it makes itself.

NIYANTRAK BUDGETING

Group budgeting deserves better than a fragile spreadsheet

Most groups of companies run their annual budget the same way: one enormous Excel workbook per company, stitched together by a handful of people who know where the formulas hide. Links break. Currencies get blended. Nobody can say why actual profit missed the plan, only that it did. And the alternative on the market is a cloud FP&A subscription priced for enterprises, with an implementation project attached.

Niyantrak Budgeting was built for the gap in between: a professional budgeting and profit-control system that installs on one computer, keeps every figure on that computer, works hand in hand with the Excel files a finance team already maintains, and is licensed with a simple flat key.



The group overview. Every company in the group, in the group's own currency, with the drill-downs behind each figure.

One group, many companies, one currency to read them in. Each company keeps its own books, its own chart of accounts, its own cost centres and its own currency. The group reads them together at the rate you decide, and the difference the rate made is a line of its own rather than a mystery inside the margin.

NIYANTRAK BUDGETING

What is inside

MODULE	WHAT IT DOES
Group & Companies	One group, unlimited companies (manufacturing, trading, service), each with its own currency, chart of accounts, cost centres and masters; a group reporting currency for consolidated views.
Master data	Ledgers with P&L classification per ledger and cost centre pairing; item master with multi-level BOM and cost roll-up, safety stock and opening inventory; salesmen, regions and customers with their invoicing currency.
Sales grid	The single source of truth for revenue and inventory COGS: budgeted quantities and prices, plus realised quantity, price and unit cost month by month per item, salesman and customer.
Budget grid	Ledger budgets and actuals by month: COGS-GL, operating expenses and other income, by cost centre pairing.
Production & purchase	Turns the sales plan into a production and procurement plan through the BOM, sales-led or capacity-led, with safety-stock buffers every month end.
Reports	P&L yearly, quarterly and monthly with signed variances; group overview and dashboards with drill-downs by item, salesman, customer, region and cost centre; a group consolidated view.
Profit reconciliation	Budgeted EBIT walked to actual EBIT through sales quantity, mix, price, exchange rate, standard cost, COGS-GL, opex and other income variances, with a waterfall chart and a tie-out proof.
Multi-currency	Budgets convert at the year's budget rate, actuals at monthly rates, and the FX effect is its own Exchange Rate Variance line above EBIT.
Excel in and out	Every grid imports from dropdown-validated templates on snapshot rules; every report exports to formatted Excel.
Backup & licensing	One-click backup, ten automatic rolling snapshots, restore to any point; offline activation with a named key.

WHY IT IS DIFFERENT

Five things you will not find together anywhere else

- 1 **A controller-grade profit bridge, built in.** Every budgeting tool reports variances. Almost none explain them. The profit reconciliation walks from budgeted to actual EBIT through quantity, mix, price, exchange rate, standard cost and spend, each drillable, and proven by an algebraic tie-out. In enterprise FP&A platforms this is a consulting engagement; here it is a page in the app.
- 2 **Multi-currency done the management-accounting way.** Budgets convert at the rate the plan was struck at, actuals at each month's rate, and the difference is one Exchange Rate Variance line above EBIT, so a weakening currency can never masquerade as pricing performance.
- 3 **Your data never leaves your computer.** Application and data live on one Windows machine. Nothing is uploaded or synced. Budgets and margins are among the most sensitive numbers a business has; here they stay in the building. Licence activation works offline too.
- 4 **It works with Excel, not against it.** Dropdown-validated templates, snapshot upload rules that mirror the master file, leading-zero protection, formatted exports from every report. The spreadsheet stays the working surface; the app becomes the system of record and the analysis engine.
- 5 **A simple flat licence instead of an FP&A subscription.** One key per company with a defined validity, all users included, no modules to unlock, no implementation project. The key is issued in your organisation's name and that name becomes the Group Company name in the app, locked for the life of the licence.

NIYANTRAK BUDGETING

Surya Global Group

Group 100 - Reporting in USD

Back to Home

Getting started

BUDGETED VOLUME (Q04)

423,600

BUDGETED REVENUE

INR 43,662,000

BUDGETED GROSS MARGIN

INR 12,572,658

All Sales Lines — 100-01-2026

ITEM	SALESMAN	CUSTOMER	REGION	COST CENTER	QTY (Y0)	ACTUAL QTY	PRICE	REVENUE	GROSS MARGIN		
FG-P90	S01	C001	Gujarat	—	67,200	15,839	165	11,088,000	3,168,614.4	Edit	Remove
FG-P90	S03	C004	UK	—	30,000	7,405	165	4,950,000	1,414,560	Edit	Remove
FG-P110	S02	C003	Maharashtra	—	34,800	7,758	260	9,048,000	2,563,855.2	Edit	Remove
FG-P110	S01	C002	Europe	—	21,600	5,839	260	5,616,000	1,591,358.4	Edit	Remove
FG-C90	S02	C003	Maharashtra	—	174,000	49,298	48	8,352,000	2,470,974	Edit	Remove
FG-C90	S03	C004	UK	—	96,000	23,124	48	4,608,000	1,363,296	Edit	Remove

The sales grid: every line by item, salesman, customer and region, with budgeted and realised quantity, price, revenue and gross margin.

NIYANTRAK BUDGETING

Surya Global Group

Group 100 - Reporting in USD

Back to Home

Getting started

Cost Center Budget — Rolling Forecast Grid

Surya Global Group (100) — Roll Budget & Actual by Company — Ledger — Cost Center, month by month. Each Ledger < Cost Center pairing carries its own Category (COGS - GL, Operating Expense or Other Income) — Revenue and the automatic COGS - Inventory Sale figure come from the Sales Grid and are never entered here.

Export to Excel

Add / Edit a Budget Line

Put a Company, Ledger and Cost Center, then fill Budget & Actual for each month and Save. Selecting a combination that already exists leads to for adding. Category describes the Ledger < Cost Center pairing on the P&L — the same ledger (say, Rent) can be COGS - GL, under a Production cost center, and Operating Expense under Admin.

Company: 100-01 — Surya Pol

Ledger: 4100 — Rent

Cost Center: 100 — Production

Category (this pairing): COGS - GL

Budget Year: 2026

ROW	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12	TOTAL
Budget				120	120	120	120	120	120	120	120	120	1,440.00
Actual				0	0	0	0	0	0	0	0	0	360.00
Variance				▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 120.00	▲ 1,080.00

Update Budget Line

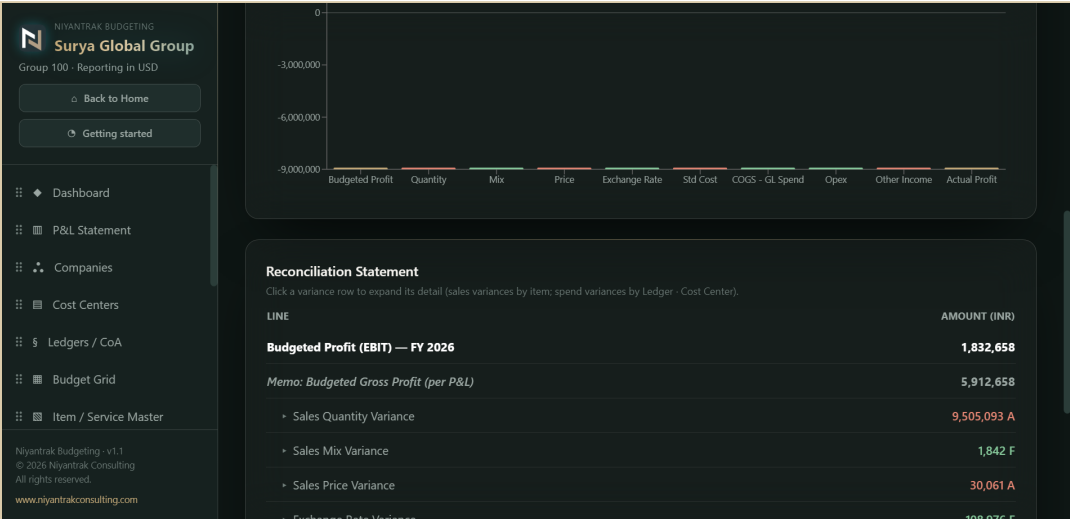
New line

The budget grid: ledger by ledger, cost centre by cost centre, with the rolling forecast beside the plan.

THE ONE THAT MATTERS

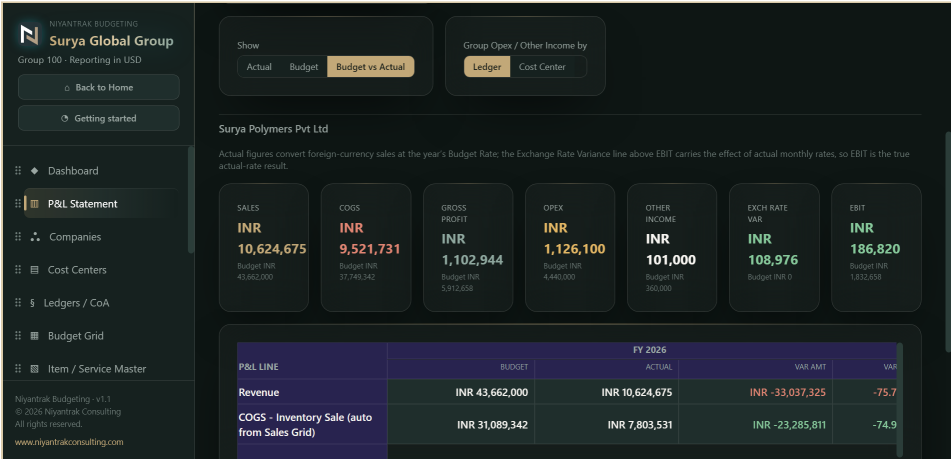
Budgeted profit, walked to actual profit, and proved

Every budgeting tool in the world will tell you that profit missed the plan by a number. This one tells you why, in the language a board actually argues in: you sold fewer units, you sold a worse mix, you discounted, the rupee moved, the standard cost was wrong, you overspent on these ledgers. Each of those is a figure you can click into, and the whole walk is proved by an algebraic tie-out, so the variances add up to the gap exactly and there is no residual line called "other" doing the work.



Budgeted EBIT to actual EBIT through quantity, mix, price, exchange rate, standard cost, COGS-GL, operating expenses and other income.

In an enterprise FP&A platform this walk is a consulting engagement, rebuilt by hand each quarter by whoever understands the model. Here it is a page in the application, right every month because it is computed from the same grids the budget was entered into.

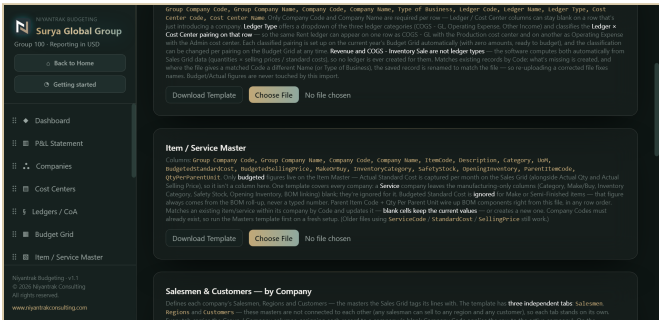


And underneath it the ordinary profit and loss: yearly, quarterly or monthly, budget against actual, with the variances signed the way a reader expects.

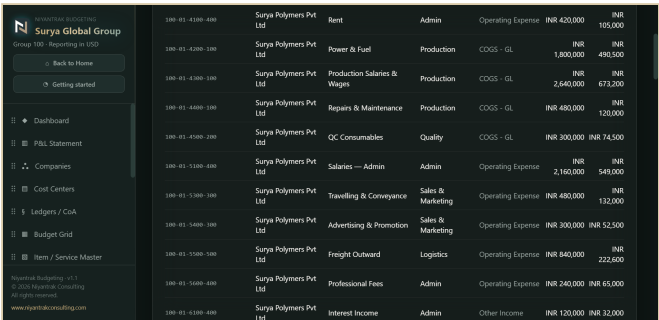
WORKING WITH WHAT YOU HAVE

Alongside whatever keeps your books

An accounting system keeps the books; it was never built to budget. That is true of Tally, it is true of SAP, and it is true of Niyanttrak ERP on the pages before this one. Niyanttrak Budgeting does not replace whichever one you run and does not connect to it. Export the chart of accounts and cost centres, rebuild the same structure inside the app, import monthly actuals from Excel, and read the reconciliation from budgeted to actual profit. Because there is nothing to integrate, a first group budget is usually running within the same week.



Validated templates in. Every grid imports on snapshot rules that mirror the master file, with leading zeros protected and duplicate rows summed.



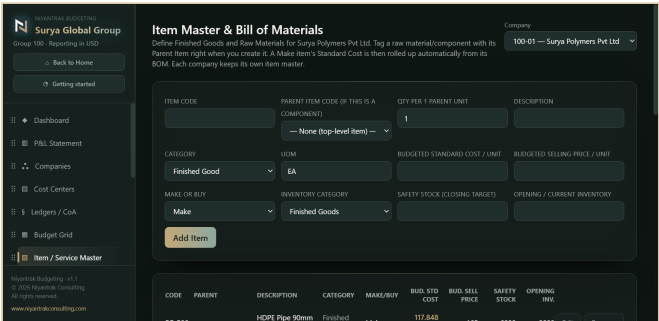
And the group consolidated, in the group's reporting currency.

The plan behind the plan

A sales budget is only half an answer: somebody still has to make or buy the goods. The production and purchase plan turns the sales grid into that, through the bill of materials, either sales-led or capacity-led, with safety-stock buffers checked at every month end. It is where a plan stops being a wish.



The production and purchase plan, exploded through the BOM.



Items with multi-level bills of material and cost roll-up.

Commercials

INR 8,999 per company · 6-month licence key. All features, all group companies, unlimited users on your installation · renewable half-yearly · free full-featured trial on installation · key delivered on the website and by email · direct support from the builder.

TRUST AND PRACTICAL DETAILS

Built to be relied on

Niyantrak ERP · tested like an engine

Every release passes an automated suite of more than **3,200 checks** before it ships: the accounting engine, every screen, end-to-end journeys through the software as a person would use it, the printed documents, and every call to the GST portal, made against a pretend portal that makes the government's own checks. A journal that does not balance cannot post. A closed period cannot be written to. A serialised unit cannot leave without its serial. Every change a person makes is on the audit trail with who and when.

The suite grows with the product: when something is found to be wrong, the fix and a test that names the fault go in together, so it cannot return quietly.

Niyantrak Budgeting · twelve built-in safeguards

Closed periods cannot be rewritten by later master edits; a BOM roll-up never destroys a good cost; circular BOMs are impossible; deleting an item first shows what depends on it; currencies are never blended raw; unassigned lines surface instead of vanishing; leading zeros survive Excel; duplicate rows sum rather than overwrite. The full list is in chapter 14 of the Budgeting user manual.

Practical details

ITEM	DETAIL
Platform	Windows 10 / 11 desktop applications. Works offline, licence activation included; the internet is used only to email documents, read IndiaMART, or register e-invoices and e-way bills, if you choose to.
Data	A single local data file per product; one-click backup; automatic rolling snapshots; restore to any point. A whole company moves between installations as one file, in seconds.
Licensing	Named activation keys, cryptographically signed, issued in your organisation's name with a defined validity. The licensed name becomes the Group Company name in the app, locked while the licence is active. Renewal keys are issued the same way.
Getting started	Installer and illustrated user manual for both. A preloaded chart of 100+ standard ledgers and one Excel workbook carrying the whole set up (ERP); a guided pilot pack (Budgeting).
Support	Direct support from the builder, by email and phone.
Download	Both installers, the user manual and this brochure are on www.niyantrakconsulting.com .

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