

NIYANTRAK CONSULTING LLP

PROFESSIONALS VS MANAGEMENT

Niyantrak Budgeting

Product Introduction

Budget-vs-actual profit control for a group of companies —
multi-currency, controller-grade, and entirely on your own computer.

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THE PROBLEM

Group budgeting deserves better than a fragile spreadsheet

Most groups of companies run their annual budget the same way: one enormous Excel workbook per company, stitched together by a handful of people who know where the formulas hide. Links break. Currencies get blended. Nobody can say why actual profit missed the plan — only that it did. And the alternative on the market is a cloud FP&A subscription priced for enterprises, with an implementation project attached.

Niyanttrak Budgeting was built for the gap in between: a professional budgeting and profit-control system that installs on one computer, keeps every figure on that computer, works hand-in-hand with the Excel files a finance team already maintains — and is licensed with a simple flat key at a fraction of what FP&A subscriptions cost.

What it is

A Windows desktop application for zero-based budgeting, rolling forecasts and budget-vs-actual profit control across a Group of Companies — manufacturing, trading and services entities side by side, each with its own chart of accounts, cost centers, item master and currency, consolidated into the group's reporting currency. It was designed and built by a practising Cost & Management Accountant, and the accounting judgment is baked into the software rather than left to the user. It is licensed with a simple flat activation key — not an enterprise subscription.

Who it is for

- Owner-managed groups (2 to 20 companies) that budget in Excel today and want control without an ERP project.
- CFOs and controllers who need to explain profit variances to a board — not just report them.
- Groups with foreign-currency customers who need FX effects isolated, not buried inside revenue.
- Consultants and accountants who run budgeting cycles for multiple clients.

THE SYSTEM

What is inside

MODULE	WHAT IT DOES
Group & Companies	One Group, unlimited companies (Manufacturing / Trading / Service), each with its own currency, chart of accounts, cost centers and masters. Group reporting currency for consolidated views.
Master Data	Ledgers with P&L classification per Ledger-Cost Center pairing; item master with BOM (multi-level, cost roll-up), safety stock and opening inventory; salesmen, regions and customers — including each customer's invoicing currency.
Sales Grid	The single source of truth for Revenue and inventory COGS: budgeted quantities and prices, plus realised quantity, selling price and unit cost captured month by month per Item-Salesman-Customer line.
Budget Grid	Ledger budgets and actuals by month — COGS-GL, Operating Expenses and Other Income, classified by cost center pairing.
Production & Purchase	Turns the sales plan into a production and procurement plan through the BOM — sales-led or capacity-led, with safety-stock buffers held every month-end.
Reports	P&L Statement (yearly / quarterly / monthly, budget vs actual with signed variances), Group Overview and P&L Dashboards with drill-downs by item, salesman, customer, region and cost center, and a Group Consolidated view.
Profit Reconciliation	The profit bridge: Budgeted EBIT walked to Actual EBIT through Sales Quantity, Mix, Price, Exchange Rate, Standard Cost, COGS-GL, Opex and Other Income variances — with a waterfall chart and a tie-out proof.
Multi-Currency	Customer currency to company currency to group currency. Budgets convert at the year's Budget Rate, actuals at monthly rates, and the FX effect appears as its own Exchange Rate Variance line above EBIT.
Excel In & Out	Every grid imports from dropdown-validated Excel templates on snapshot rules, and every report exports back to formatted Excel.
Backup & Licensing	One-click backup, ten automatic rolling snapshots, restore to any point; offline licence activation with a named key.

NOTE The working rhythm is deliberately simple: keep one master Excel per grid, close each month, fill the actuals, upload — the app then shows exactly why profit moved. Numbers do not hold previous memory; particulars do.

WHY IT IS DIFFERENT

Five things you will not find together anywhere else

1 A controller-grade profit bridge, built in

Every budgeting tool reports variances. Almost none explain them. The Profit Reconciliation walks from Budgeted EBIT to Actual EBIT through the classical management-accounting variances — quantity, mix, price, exchange rate, standard cost, spend — each drillable to item, salesman, customer or ledger, and proven by an algebraic tie-out. In enterprise FP&A platforms this analysis is a consulting engagement built on top; in SMB tools it simply does not exist. Here it is a page in the app.

2 Multi-currency done the management-accounting way

Budgets convert at the rate the plan was struck at; actuals at each month's actual rate; and the difference is isolated as a single Exchange Rate Variance line above EBIT — so a weakening currency can never masquerade as pricing performance. Comparable tools either blend currencies, charge multi-currency as a paid add-on, or leave FX analysis to Excel.

3 Your data never leaves your computer

The entire system — application and data — lives on one Windows machine. Nothing is uploaded, synced or stored on anyone's servers. For owner-managed businesses, budgets and margins are among the most sensitive numbers there are; here they stay in the building. The app works fully offline, including licence activation.

4 It works with Excel, not against it

Finance teams live in Excel, and this software respects that: dropdown-validated templates, snapshot upload rules that mirror the master file exactly, leading-zero protection, and formatted Excel exports from every report. The spreadsheet stays the familiar working surface; the app becomes the system of record and the analysis engine.

5 A simple flat licence instead of an FP&A subscription

Licensing is a named activation key with a defined validity — one flat price per client organisation, no per-user seats, no modules to unlock, no implementation project. The key is issued in the licensed organisation's name, and that name becomes the app's Group Company name, locked for the life of the licence — so a key belongs to one organisation and is useless to any other. A free full-featured trial and a guided pilot pack mean a team can prove the system on their own machine in an afternoon, before spending anything.

MARKET CONTEXT

How it compares

The budgeting-software market splits into two camps. Enterprise FP&A platforms (Vena, Datarails, Prophix, Planful) are powerful but priced and scoped for large finance teams — five-to-six-figure annual contracts plus multi-month implementations. SMB tools (PlanGuru, Budgyt) are affordable but stop at budget-vs-actual reporting: no profit bridge, limited or paid multi-currency, and cloud-only data. Published and independently reported pricing as of August 2026:

	NIYANTRAK BUDGETING	PLANGURU	BUDGYT	DATARAILS / VENA (MID-MARKET)
Pricing model	Flat USD 250 per company for a 6-month licence key (about USD 42 / month, all users included)	USD 99 / month + USD 29 per extra user	From about USD 399 / month (by department count)	About USD 400 / user / month; Vena median contract about USD 27,000 / year plus USD 30,000-75,000 implementation
Indicative 5-year cost	USD 2,500	USD 5,000-7,000+	USD 24,000+	USD 150,000-500,000+
Where your data lives	Your own computer, offline	Cloud (or desktop app, subscription)	Cloud (AWS)	Cloud
Profit bridge (qty / mix / price / FX / cost)	Built in, drillable, tie-out proven	No	No	Possible as a custom build during implementation
Multi-currency with FX variance line	Built in	No	Multi-currency is a paid add-on; no FX variance line	Multi-currency yes; FX bridge is custom work
BOM-driven production & purchase budget	Built in (sales-led and capacity-led)	No	No	No (ERP territory)
Users / companies	Unlimited users; one licence per client organisation	Per-user fees	Unlimited users, priced by departments	Per-user fees
Time to first budget	Same day (guided pilot pack)	Days	Days-weeks	2-4 months typical

NOTE Fair statement of trade-offs: cloud platforms offer live accounting-system integrations, browser access from anywhere and workflow approvals. Niyanttrak Budgeting deliberately trades those for privacy, simplicity and cost — it is a system of record and analysis for a finance team that already works in Excel, not a replacement for an ERP. Pricing above is from public vendor pages and independent buyer-guide research; subscription figures change and should be re-verified at decision time.

TRUST

Built-in safeguards

A budget is only as trustworthy as the software holding it. The application enforces twelve data-integrity safeguards automatically — closed periods can never be rewritten by later master-data edits; BOM cost roll-ups never destroy a good cost; circular BOMs are impossible; deleting an item shows exactly what depends on it first; variance percentages against a zero budget say "n/a" instead of a misleading 0%; currencies are never blended raw; unassigned lines surface as "Unassigned" instead of vanishing; Excel's habit of stripping leading zeros is neutralised; duplicate rows sum instead of silently overwriting; exports mirror the screen with signed, colored formats; and every report opens on the year that actually holds data. The full list, with explanations, is Chapter 14 of the User Manual.

Practical details

ITEM	DETAIL
Platform	Windows 10 / 11 desktop application. No internet connection required for any feature.
Data	Single local data file; one-click backup; ten automatic rolling snapshots; restore to any point; backups portable between machines.
Licensing	Free full-featured trial on installation; then a named activation key with a 6-month validity (cryptographically signed, works offline). The licensed name becomes the app's Group Company name, locked while the licence is active. Renewal keys are issued the same way.
Getting started	Installer + 19-page illustrated User Manual + guided pilot pack with a complete two-company, three-currency sample group and expected results to verify against.
Support & renewals	Direct support from the builder. Keys are issued in your organisation's name with a defined validity; renewal keys are issued the same way.

Commercials

Niyantrak Budgeting is licensed per client organisation with a flat activation key: **USD 250 per company for a 6-month licence**, renewable half-yearly — install on the computers your finance team uses. All features, all group companies, unlimited users — no per-user fees, no implementation cost. The key is issued in your organisation's name and locks the app to it. Partner terms on request.

Contact

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